The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1986

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 11 through February 7) and cumulatively (September 1 through February 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	94	826	$1720	$1789	$1924	$1750	$1485	302	2586	$1721	$1769	$1875	$1750	$1500
Business Administration & Management	12	122	1585	1671	*	*	*	60	455	1593	1637	2025	1500	1333
Management Information Systems	3	64	1797	1981	*	*	*	50	222	1779	1897	2400	1892	1200
Marketing & Distribution	18	179	1536	1585	*	*	*	71	498	1494	1589	1800	1500	1120
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	+	29	+	1675				14	82	1538	1649	*	*	*
Humanities	1	26	2500	1469	*	*	*	17	89	1584	1465	*	*	*
Social Sciences	5	83	1068	1405	*	*	*	16	142	1365	1456	*	*	*
ENGINEERING														
Aerospace & Aeronautical	4	32	2252	2334	*	*	*	29	175	2252	2287	2666	2250	2040
Chemical	14	137	2404	2463	*	*	*	48	405	2373	2443	2560	2430	2090
Civil (incl. Construction, Sanitary & Transportation Engrg.)	12	122	2150	2032	*	*	*	71	384	1985	2003	2410	1900	1600
Electrical (incl. Computer Engrg.)	84	579	2189	2313	2500	2282	1559	322	1855	2224	2299	2500	2318	1600
Geological	2	3	1688	2000	*	*	*	4	10	1925	2013	*	*	*
Industrial	14	94	2254	2241	*	*	*	30	310	2216	2250	2542	2204	1840
Mechanical	43	308	2248	2313	2465	2296	1931	176	1072	2235	2292	2450	2292	1931
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	15	2385	2364	*	*	*	9	66	2356	2315	*	*	*
Mining & Mineral	+	1	+	2250				+	1	+	2250			
Nuclear (incl. Engrg. Physics)	+	8	+	2326				+	35	+	2269			
Petroleum	1	41	2850	2809	*	*	*	5	114	2740	2755	*	*	*
Engineering Technology	7	37	2216	2182	*	*	*	56	170	2110	2180	2400	2200	1667
SCIENCES														
Agricultural Sciences	2	35	1750	1667	*	*	*	13	68	1415	1579	*	*	*
Allied Health Professions	+	1	+	1225				+	9	+	1641			
Biological Sciences	+	1	+	1583				+	12	+	1751			
Chemistry	+	9	+	1873				3	31	1194	1975	*	*	*
Computer Science	15	187	2280	2196	*	*	*	76	643	2111	2166	2484	2159	1633
Mathematics	3	23	1692	2114	*	*	*	14	67	2025	1984	*	*	*
Other Physical & Earth Sciences	2	5	1785	1607	*	*	*	5	32	2047	1834	*	*	*
Totals	340	2967						1391	9533					

[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

(Data Combined For Men and Women)

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	86	817	$1740	$1793	$1958	$1750	$1498	286	2556	$1731	$1770	$1875	$1750	$1500
Business Administration	3	45	1200	1567	*	*	*	31	136	1606	1632	1900	1750	1042
Financial Analysts	2	22	2000	1805	*	*	*	8	56	1703	1779	*	*	*
Management Trainee	26	223	1530	1636	2100	1500	840	133	599	1551	1603	1983	1500	1200
Personnel & Labor Relations	2	9	1509	1443	*	*	*	9	34	1740	1606	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	8	122	2027	2092	*	*	*	61	409	2043	2063	2392	2050	1583
Computer Scientists (incl. Systems Analysts)	15	147	2165	2186	*	*	*	58	432	2097	2166	2500	2272	1515
Mathematicians/Statisticians	+	14	+	2119				4	41	1946	1859	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	25	1813	1675	*	*	*	17	99	1489	1672	*	*	*
Retail/Wholesale Sales	4	89	1408	1600	*	*	*	17	311	1481	1610	*	*	*
Technical Sales	1	40	1250	1696	*	*	*	11	107	1745	1773	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	1	6	1485	1369	*	*	*	5	33	1572	1710	*	*	*
Engineers (Engrg. Degree Required)	182	1310	2230	2317	2500	2289	1816	724	4443	2218	2292	2523	2275	1766
Farm & Natural Resources Management	2	8	1265	1355	*	*	*	6	22	1522	1627	*	*	*
Health-Related Occupations	+	5	+	1318				3	19	1511	1526	*	*	*
Insurance & Real Estate Occupations	1	15	2083	1748	*	*	*	2	35	1642	1709	*	*	*
Production Occupations	+	21	+	2043				4	70	1784	1994	*	*	*
Researchers—Nonscientific	1	7	1500	1699	*	*	*	5	21	1446	1703	*	*	*
Researchers—Scientific	1	16	2320	1859	*	*	*	4	62	2022	2015	*	*	*
Social Workers & Recreational Workers	1	17	1000	1357	*	*	*	3	25	1021	1367	*	*	*
Transportation & Distribution Occupations	+	9	+	1767				+	24	+	1770			
Totals	340	2967						1391	9533					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	18	49	$1969	$2150	*	*	*	45	194	$2000	$2110	$2125	$1958	$1833
MBA (Nontechnical Undergraduate)	11	68	1923	2326	*	*	*	41	224	2000	2224	2420	1917	1667
MBA (Technical Undergraduate)	+	10	+	2419				5	33	2353	2467	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	23	1833	2180	*	*	*	4	42	2071	2261	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	2666				+	2	+	2208			
Industrial Mgmt. (incl. Industrial Admin.)	+	1	+	1750				+	4	+	2310			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	4	+	1217				+	14	+	1426			
Social Sciences	2	7	1646	1636	*	*	*	2	15	1646	1591	*	*	*
ENGINEERING														
Chemical	+	18	+	2721				3	32	2755	2659	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	13	+	2494				2	44	2220	2433	*	*	*
Electrical (incl. Computer Engrg.)	4	73	2774	2819	*	*	*	10	162	2794	2810	*	*	*
Industrial	1	6	2500	2762	*	*	*	3	12	2653	2718	*	*	*
Mechanical	2	26	2415	2767	*	*	*	6	83	2452	2721	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	+	9	+	2664				2	15	2600	2634	*	*	*
Nuclear (incl. Engrg. Physics)	3	3	3078	3078	*	*	*	3	3	3078	3078	*	*	*
SCIENCES														
Chemistry	+	6	+	2125				1	9	2000	2218	*	*	*
Computer Science	4	28	2854	2847	*	*	*	6	80	2763	2708	*	*	*
Geology & Related Geological Sciences	3	8	2384	2378	*	*	*	6	19	2313	2389	*	*	*
Mathematics	1	1	2400	2400	*	*	*	4	9	2682	2436	*	*	*
Totals	50	354						143	996					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/11/86 THROUGH 2/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 2/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	1	15	$2600	$2459	*	*	*	20	60	$2409	$2383	$2708	$2333	$2167
MBA - Tech Undergraduate	+	3	+	3333				1	11	2500	2643	*	*	*
Over 2 to 4 years														
MBA - Nontech Undergraduate	1	16	2142	2384	*	*	*	8	36	2443	2392	*	*	*
MBA - Tech Undergraduate	+	5	+	2756				4	11	2734	2777	*	*	*
Over 4 years														
MBA - Nontech Undergraduate	+	2	+	2621				3	12	2000	2333	*	*	*
MBA - Tech Undergraduate	+	2	+	3251				+	2	+	3251			
Totals	2	43						36	132					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	7	+	$3641				1	37	$3708	$3532	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3	$3717	3225	*	*	*	1	4	3717	2960	*	*	*
Electrical (incl. Computer Engrg.)	+	11	+	3835				1	30	4166	3742	*	*	*
Mechanical	+	1	+	2625				+	11	+	3486			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	+	3	+	3167				+	14	+	3479			
SCIENCES														
Chemistry	+	15	+	3108				+	38	+	3049			
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	1	+	2491				+	2	+	2671			
Physics	+	7	+	3451				+	28	+	3505			
Totals	1	48						3	164					

[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1763 1924 1587	75	1463	3	1408	4						
BUSINESS ADMINISTRATION &			1274	3	1537	6	2208	1				
MANAGEMENT INFO SYSTEMS			1709	2								
MARKETING & DISTRIBUTION			800	1	1490	10			1860	1		
ECONOMICS												
HUMANITIES			2500	1								
SOCIAL SCIENCES												

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO. MECH-EQPT	BLDG MATERIAL
AEROSPACE & AERONAUTICAL				2252 4		
CHEMICAL						
ELECTRICAL(INCL COMP ENG)			2641 5	2212 25 2400 1559	2000 1	2417 1
CIVIL						2107 7
GEOLOGICAL						
INDUSTRIAL			1916 1	2664 1		

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MECHANICAL							2339	10	2348	1	1933	5
METALLURGICAL							2345	2	2450	1		
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY							2229	1			2125	1

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY												
COMPUTER SCIENCE			2053	1	2473	3	2167	1				
MATHEMATICS			1825	1	1250	1	2000	1				
OTHER PHYSICAL & EARTH					1250	1	2320	1				

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1896	2										
BUSINESS ADMINISTRATION &	2100	1					1600	1				
MANAGEMENT INFO SYSTEMS												
MARKETING & DISTRIBUTION	1810	1			1750	1	1529	2				
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES	840	1										

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2510	5	2250	1	2400	1	2375	4				
ELECTRICAL(INCL COMP ENG)			2410	5	2295	14						
CIVIL	2410	1										
GEOLOGICAL												
INDUSTRIAL	2500	3	1840	1	2204	6	2500	1				

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MECHANICAL	2380	3	2325	1	2361	7	2338	2			2083	1
METALLURGICAL											2400	1
MINING & MINERAL												
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY					2275	2						

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AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

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CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM, FAB METAL	
AGRICULTURAL							2300	1				
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY												
COMPUTER SCIENCE			2295	4	2317	3						
MATHEMATICS												
OTHER PHYSICAL & EARTH												

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1812	2					1487	6	1536	2		
BUSINESS ADMINISTRATION &												
MANAGEMENT INFO SYSTEMS	1975	1										
MARKETING & DISTRIBUTION			1800	1					1670	1		
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES							1330	1	1057	3		

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2629	2							1700	1		
ELECTRICAL(INCL COMP ENG)	2573	2	2325	2	2375	5	1895 2208 1559	23	1500	1		
CIVIL	2521	2					1761	1	1833	1		
GEOLOGICAL			1625	1					1750	1		
INDUSTRIAL							1917	1				

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT.
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2546	2			2392	2	2071	9				
METALLURGICAL												
MINING & MINERAL												
NUCLEAR												
PETROLEUM	2850	1										
ENGINEERING TECHNOLOGY							2204	2	2200	1		

FEBRUARY 1986 RMCPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT
INTERIM PERIOD 01/11/86 THROUGH 02/07/86

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURAL				1200 1		
ALLIED HEALTH PROFESSIONS						
BIOLOGICAL						
CHEMISTRY						
COMPUTER SCIENCE	2417 1			2004 2		
MATHEMATICS						
OTHER PHYSICAL & EARTH						

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA--NON-TECH	1949	10	1666	1								
MBA--TECH												

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM. FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 01/11/86 THROUGH 02/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1986 RMCPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UTILTIES PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /